



Offer more options.

You've built strong relationships with your customers or members over the years, so why should it be any different when it comes to renewable energy? Demand is growing for more energy choices – and your customers or members expect those choices to come from you.

With NextEra Energy Resources as your partner, you can embrace renewables now and shape how the energy future will look for you and your customers, without investing any capital.

We understand your challenges.

NextEra Energy Resources has been generating clean energy for more than 25 years. We are a sister subsidiary to one of the largest investor-owned utilities in the U.S. – Florida Power & Light Company – and we understand your challenges: the need for long-term strategies to address compliance requirements, shifting regulatory environments, volatile energy prices, and consumer interest in solar and other renewable energy sources.

With our breadth of renewable energy experience, we can help you tackle these challenges in a number of ways:

- » Meet demands for community solar programs
- » Help corporate, industrial, government, military, and institutional customers meet sustainability goals
- » Keep your customer or member relationships strong by helping them work with you to go solar
- » Maintain revenue streams using Power Purchase Agreements
- » Facilitate resource planning to avoid uncertainty
- » Produce renewable energy during system peaks
- » Manage congestion internally rather than externally
- » Obtain Renewable Energy Credits (RECs) and achieve renewable energy goals
- » Meet state and federal mandates

reduced transmission costs and local capacity

» Potentially achieve capacity and/or transmission savings on local solar systems

We provide the solution. You maintain the relationship with your customer or member.

	Distributed Solar	Back-to Back PPA (also known as a "sleeved" PPA)	Community Solar
	Install one to 100 megawatts, or more, of solar photovoltaic (PV) systems	Tailor renewable energy options to meet your C&I, government or educational-institution customers' needs	Deliver energy from a shared solar PV system to multiple end users ("subscribers")
	Use land that you own today or land that we secure for you		Offer on-bill credit proportional to payment and amount of energy produced, or direct payment
		Purchase balancing power to provide stable energy supply	
	Create a special local green tariff for your customers or members	Retain environmental attributes or offer to retire RECs on behalf of your customers or members.	Let NextEra Energy Resources lead subscriber marketing or manage it yourself
	Sized and sited to provide you with the best value for solar in your territory		Provide energy from tangible, local renewable asset
	Installed on your distribution system for		

NextEra Energy Resources Facts at a Glance

- » Subsidiary of NextEra Energy, Inc. (NYSE: NEE)
- » Founded in 1985 as ESI Energy
- » Headquartered in Juno Beach, Fla.
- » More than 170 operating assets in 29 states and Canada
- » Net capacity of more than 19,800 MW
- » More than 5,000 employees
- » Largest generator of wind and solar in the world, with more than 13,800 MW of operating wind and more than 2,100 MW of operating solar
- » Our parent company, NextEra Energy, Inc., was recognized as Fortune magazine's most admired electric & gas utility for nine out of 10 years

The NextEra Energy Resources difference



Oneida County - 4 MWac near Whitestown, NY

- » Customized solutions that combine on-site solar, off-site solar, wind energy, battery storage, demand response, power marketing, and more
- » Single-party provider to finance, develop, own and operate your project
- » Financial strength to fund project development and construction costs on balance sheet
- » Real estate and development teams on staff



You choose how to distribute the energy.

Nobody knows the energy needs of its customers like a utility, and we know that. Let us handle the solar generation and monetization of the tax credits, and you do what you do best – distribute reliable, cost-effective energy to your customers or members. NextEra Energy Resources can assist you in packaging the solar energy in a number of innovative ways:

- » Green pricing strategies and renewable pools
- » Community solar
- » Back-to-back PPAs with key accounts
- » Greening the mix
- » Generation, sale and retirement of Renewable Energy Credits (RECs)
- » Tailored compliance with Renewable Portfolio Standard (RPS) and other state and federal programs

You work with one company.

NextEra Energy Resources is unique in its ability to perform every aspect of a solar project in-house:

- » We finance solar projects smaller than 20 MW on our balance sheet
- » We can provide land and interconnection, or build on otherwise unusable land owned by the utility
- » We monetize Federal Investment Tax Credits and MACRS depreciation in-house
- » We manage engineering, procurement, and construction in-house
- » We typically own and operate our plants for the life of the asset

Your customers or members would rather partner with you for renewables, and so would we.

"Procuring renewable energy in partnership with our local utilities may be a more efficient and cost-effective option. We welcome the opportunity to work with local utilities to design and develop innovative programs and products that meet our needs as well as those of our energy suppliers."

"Where possible, we would like to procure renewable energy from projects near our operations and/or on the regional energy grids that supply our facilities so our efforts benefit local economies and communities as well as enhance the resilience and security of the local grid."

Source: CORPORATE RENEWABLE ENERGY BUYERS' PRINCIPLES

NextEra Energy Resources, LLC

OPERATES GENERATING ASSETS IN 29 STATES AND CANADA.



NextEra Energy Resources, LLC

700 Universe Boulevard, Juno Beach, Florida 33408
529 SW 3rd Avenue, Suite 500, Portland, OR 97204
1 North Lexington Avenue, Suite 500, White Plains, NY 10601
1 Post Street, Suite 2550, San Francisco, CA 94104

For more information, go to:
 NextEraEnergy.com
 NextEraEnergyResources.com
NextEraEnergyResources.com/dg